

William H. Arnold, CPA
Marcher Consulting
8403 Colesville Rd, Suite 1100
Silver Spring, MD 20910

Bill has been a business management leader for over 30 years. He directs work-out and turnaround engagements, he has been appointed as Special Controller and as Financial Advisor to Chapter 11 debtors, serves as chief financial officer for firms on an ongoing basis, and he provides field examination work for lenders.

April 2017 – present President/CEO, Liquidation Manager of General Foam Plastics Corp

President/CEO Beckett Corporation

2013 – present Owner of Arnold Financial Consulting, LLC, dba Marcher Consulting providing analytically based financial consulting services, primarily in the areas of:

- Business Plan Development and Implementation
- Debt Work-outs and Restructurings
- Financial Turn-around
- Subcontracted CFO services

Develop strategic plans for the financial rehabilitation of real estate and operating businesses. Successfully complete engagements over a wide range of operating companies:

- government contractors, including information technology, medical staffing, meeting coordinators and defense contractors
- construction industry contractors
- healthcare related companies
- security guard companies
- printing/direct mailing establishments

Bill has provided testimony in the Alexandria (VA) and the District of Columbia divisions of the U.S. Bankruptcy Court in matters related to bankruptcy plan feasibility and financial projections.

2003 – 2013 Senior Associate of Marcher Consultants, Inc., a work-out turnaround management firm located at Tysons Corner, VA.

1988 - 2003 Executive Vice President of Immedia Printing & Imaging, Upper Marlboro, MD. This commercial printing company generated annual sales in excess of \$8 million producing publications and advertising materials. Among other responsibilities, served as Chief Financial Officer of the company, managing all accounting, cash management, lender and vendor relations, and other financial-related tasks. The company was sold to a publicly traded firm in 2003.

1981 – 1988 Budget and IT Director, Printers II, Inc, Tuxedo, MD. Performed all financial analysis, job cost accounting, and corporate budgeting for this \$25 million magazine printing company. Additionally, responsible for all IT systems of the company. Selected and directed implementation of specialized software application that provided accounting and printing-specific features.

B.A. – University of Kansas

CPA, Maryland License #39716

Member – AICPA, MACPA, Turnaround Management Association

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WILLIAM H ARNOLD, CPA
CONSULTING ENGAGEMENTS

Turnarounds and Court Appointments:

Beckett Corporation. President & CEO of pump manufacturer with factory in China.

General Foam Plastics Corp. Appointed CEO of \$60 million plastics firm to wind down operations.

TK Services, Inc: Special Controller Chapter 11 Case 14-11062. Granted sole financial control of \$8 million government contracting firm. Appointed Plan Administrator following plan confirmation.

Peake/DeLancey Printers, LLC, engaged as Liquidation Officer to manage orderly liquidation of major Washington, DC commercial printing company.

Best Medical/Gunston Hall, engaged by Chapter 11 Trustee to manage entity books and records and to manage and operate Gunston Hall Apartment complex in Alexandria, VA.

Acadia Investments, engaged by Chapter 11 Trustee to set up and manage entity books and records and to produce Monthly Operating Reports.

2Pi Solutions, Inc. Marcher Consultants, Inc was appointed Receiver to manage and liquidate government contracting firm.

Financial Advisor to Debtor in Confirmed/Pending Chapter 11 Cases:

Abrams Learning & Information Systems	Government Contracting
C&G Moving & Storage, Inc	Moving & Storage
The Chesapeake Center, Inc	Healthcare/Medical Services
Executive Personnel Services, Inc	Temporary Staffing Agency
Knight Protective Service	Security Guards
Modular Furniture Corp	Furniture Installation
Mt Vernon Asphalt & Paving, Inc	Construction
Net Tech Group	Information Technology
Rock Creek International School	Education
RVJ International, Inc	Information Technology
Skyline Equipment	Construction
Springfield Nursery	Landscaping

Financial Advisor to debtor in Chapter 11 Cases Dismissed/Converted

eVergent, LLC	Information Technology
Rocky Robinson	Real Estate – Residential
RMG Business Enterprises	Moving & Storage
Super Video, Inc	Retail
Tigi Corporation	Computer Hardware
Presidential Detailing	Auto Detailing

Financial Advising and Subcontracted CFO Services

AKA Printing and Mailing	Printing/Direct Mailing
Castle Concrete	Construction
Chesapeake Educational Services, LLC	Medical Staffing
Chesapeake Health Services, LLC	Healthcare
Digiflight, Inc	Defense Contracting
Dixon Group, Inc	Event Coordinator

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Dynamic Analytic & Test, Inc
ELM Exchange, Inc
Full Tilt Marine
Healthtek Solutions, Inc
Kairos Development
Oasis Vineyard, Inc
RWD Consulting, LLC
Technology Services, Inc

Defense Contracting
Medical Education
Marine Sales and Servicing
Healthcare IT
Low Income Housing
Vineyard
Government Contracting
Government Contracting

Creditor Representation

Sandy Spring Bank
Federal National Commercial Credit
Access National Bank
Xenith Bank
Presidential Financial/Color Quest Litho
Presidential Financial/London Litho
Presidential Financial/Select Staffing
United Bank/High Up Dairy Marts
Chapter 7 Trustee
Kang Bankruptcy Case
McNamee Hosea

Field Exam, oversight, AR collection
Field Exam
Field Exam
Field Exam
Printing
Printing
Temporary Staffing
Convenience Stores
Forensic Examination
Solvency Analysis
Valuation Analysis